



Presentation of First Half Results for the Year Ending March 31, 2021

November 2, 2020

The statements contained in this document that are not purely historical are forward-looking statements based on our company's expectations or plans regarding the future. These forward-looking statements involve factors such as risks and uncertainties, which could cause actual results and earnings performances to differ materially from those projected.

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1- (1). Consolidated Statements of Income (Quarter)

(Units: Millions of Yen, %)

	FY2019												FY2020								
	1Q		2Q		1st Half		3Q		4Q		Full-term		1Q			2Q			1st Half		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
Net sales	121,926	100.0%	132,495	100.0%	254,421	100.0%	130,725	100.0%	136,047	100.0%	521,193	100.0%	125,147	100.0%	2.6%	132,016	100.0%	-0.4%	257,163	100.0%	1.1%
IC, electronic devices and others	107,140	87.9%	118,401	89.4%	225,541	88.6%	115,426	88.3%	119,005	87.5%	459,972	88.3%	108,547	86.7%	1.3%	114,738	86.9%	-3.1%	223,285	86.8%	-1.0%
Network Business	14,786	12.1%	14,094	10.6%	28,880	11.4%	15,299	11.7%	17,041	12.5%	61,220	11.7%	16,599	13.3%	12.3%	17,279	13.1%	22.6%	33,878	13.2%	17.3%
Cost of sales	107,539	88.2%	117,406	88.6%	224,945	88.4%	116,191	88.9%	120,166	88.3%	461,302	88.5%	110,467	88.3%	2.7%	117,223	88.8%	-0.2%	227,690	88.5%	1.2%
Gross profit	14,386	11.8%	15,090	11.4%	29,476	11.6%	14,534	11.1%	15,881	11.7%	59,891	11.5%	14,679	11.7%	2.0%	14,794	11.2%	-2.0%	29,473	11.5%	0.0%
SG&A Expenses	11,446	9.4%	11,306	8.5%	22,752	8.9%	11,201	8.6%	11,491	8.4%	45,444	8.7%	10,831	8.7%	-5.4%	11,044	8.4%	-2.3%	21,875	8.5%	-3.9%
Selling expenses	396	0.3%	367	0.3%	763	0.3%	327	0.3%	253	0.2%	1,343	0.3%	253	0.2%	-36.1%	259	0.2%	-29.4%	512	0.2%	-32.9%
Personnel expenses	7,063	5.8%	6,778	5.1%	13,841	5.4%	6,939	5.3%	6,885	5.1%	27,665	5.3%	7,269	5.8%	2.9%	7,427	5.6%	9.6%	14,696	5.7%	6.2%
Depreciation	345	0.3%	353	0.3%	698	0.3%	364	0.3%	480	0.4%	1,542	0.3%	334	0.3%	-3.2%	346	0.3%	-2.0%	680	0.3%	-2.6%
Development expenses	103	0.1%	99	0.1%	202	0.1%	69	0.1%	132	0.1%	403	0.1%	61	0.0%	-40.8%	73	0.1%	-26.3%	134	0.1%	-33.7%
Other	3,536	2.9%	3,711	2.8%	7,247	2.8%	3,499	2.7%	3,744	2.8%	14,490	2.8%	2,911	2.3%	-17.7%	2,941	2.2%	-20.7%	5,852	2.3%	-19.2%
Operating income	2,940	2.4%	3,783	2.9%	6,723	2.6%	3,333	2.5%	4,391	3.2%	14,447	2.8%	3,847	3.1%	30.9%	3,750	2.8%	-0.9%	7,597	3.0%	13.0%
Non-operating income	117	0.1%	101	0.1%	218	0.1%	99	0.1%	288	0.2%	605	0.1%	275	0.2%	135.0%	446	0.3%	341.6%	721	0.3%	230.7%
Non-operating expenses	972	0.8%	1,065	0.8%	2,037	0.8%	552	0.4%	1,391	1.0%	3,980	0.8%	457	0.4%	-53.0%	343	0.3%	-67.8%	800	0.3%	-60.7%
Ordinary Income	2,084	1.7%	2,820	2.1%	4,904	1.9%	2,880	2.2%	3,288	2.4%	11,072	2.1%	3,665	2.9%	75.9%	3,853	2.9%	36.6%	7,518	2.9%	53.3%
Extraordinary income	3	0.0%	18	0.0%	21	0.0%	3	0.0%	104	0.1%	128	0.0%	201	0.2%	6600.0%	1	0.0%	-94.4%	202	0.1%	861.9%
Extraordinary losses	7	0.0%	53	0.0%	60	0.0%	268	0.2%	1,164	0.9%	1,492	0.3%	4	0.0%	-	127	0.1%	139.6%	131	0.1%	118.3%
Income before income taxes	2,081	1.7%	2,784	2.1%	4,865	1.9%	2,615	2.0%	2,228	1.6%	9,708	1.9%	3,862	3.1%	85.6%	3,727	2.8%	33.9%	7,589	3.0%	56.0%
Corporate, inhabitant and enterprise taxes	722	0.6%	799	0.6%	1,521	0.6%	835	0.6%	1,079	0.8%	3,435	0.7%	1,101	0.9%	52.5%	897	0.7%	12.3%	1,998	0.8%	31.4%
Net income	1,359	1.1%	1,985	1.5%	3,344	1.3%	1,779	1.4%	1,149	0.8%	6,272	1.2%	2,761	2.2%	103.2%	2,830	2.1%	42.6%	5,591	2.2%	67.2%
Net income attributable to non-controlling interests	137	0.1%	154	0.1%	291	0.1%	209	0.2%	139	0.1%	639	0.1%	268	0.2%	95.6%	185	0.1%	20.1%	453	0.2%	55.7%
Net income attributable to the shareholders of the parent	1,221	1.0%	1,831	1.4%	3,052	1.2%	1,570	1.2%	1,011	0.7%	5,633	1.1%	2,492	2.0%	104.1%	2,645	2.0%	44.5%	5,137	2.0%	68.3%

1- (2). Consolidated Statements of Income (Half)

(Units: Millions of Yen, %)

	FY2019						FY2020								
	1st Half		2nd Half		Full-term		1st Half			2nd Half (forecast)			Full-term (forecast)		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
Net sales	254,421	100.0%	266,772	100.0%	521,193	100.0%	257,163	100.0%	1.1%	264,837	100.0%	-0.7%	522,000	100.0%	0.2%
IC, electronic devices and others	225,541	88.6%	234,431	87.9%	459,972	88.3%	223,285	86.8%	-1.0%	230,715	87.1%	-1.6%	454,000	87.0%	-1.3%
Network Business	28,880	11.4%	32,340	12.1%	61,220	11.7%	33,878	13.2%	17.3%	34,122	12.9%	5.5%	68,000	13.0%	11.1%
Cost of sales	224,945	88.4%	236,357	88.6%	461,302	88.5%	227,690	88.5%	1.2%	235,270	88.8%	-0.5%	462,960	88.7%	0.4%
Gross profit	29,476	11.6%	30,415	11.4%	59,891	11.5%	29,473	11.5%	0.0%	29,567	11.2%	-2.8%	59,040	11.3%	-1.4%
SG&A Expenses	22,752	8.9%	22,692	8.5%	45,444	8.7%	21,875	8.5%	-3.9%	22,615	8.5%	-0.3%	44,490	8.5%	-2.1%
Selling expenses	763	0.3%	580	0.2%	1,343	0.3%	512	0.2%	-32.9%	688	0.3%	18.6%	1,200	0.2%	-10.6%
Personnel expenses	13,841	5.4%	13,824	5.2%	27,665	5.3%	14,696	5.7%	6.2%	14,634	5.5%	5.9%	29,330	5.6%	6.0%
Depreciation	698	0.3%	844	0.3%	1,542	0.3%	680	0.3%	-2.6%	790	0.3%	-6.4%	1,470	0.3%	-4.7%
Development expenses	202	0.1%	201	0.1%	403	0.1%	134	0.1%	-33.7%	166	0.1%	-17.4%	300	0.1%	-25.6%
Other	7,247	2.8%	7,243	2.7%	14,490	2.8%	5,852	2.3%	-19.2%	6,338	2.4%	-12.5%	12,190	2.3%	-15.9%
Operating income	6,723	2.6%	7,724	2.9%	14,447	2.8%	7,597	3.0%	13.0%	6,953	2.6%	-10.0%	14,550	2.8%	0.7%
Ordinary Income	4,904	1.9%	6,168	2.3%	11,072	2.1%	7,518	2.9%	53.3%	6,282	2.4%	1.8%	13,800	2.6%	24.6%
Income before income taxes	4,865	1.9%	4,843	1.8%	9,708	1.9%	7,589	3.0%	56.0%	6,111	2.3%	26.2%	13,700	2.6%	41.1%
Corporate, inhabitant and enterprise taxes	1,521	0.6%	1,914	0.7%	3,435	0.7%	1,998	0.8%	31.4%	2,102	0.8%	9.8%	4,100	0.8%	19.4%
Net income	3,344	1.3%	2,928	1.1%	6,272	1.2%	5,591	2.2%	67.2%	4,009	1.5%	36.9%	9,600	1.8%	53.1%
Net income attributable to non-controlling interests	291	0.1%	348	0.1%	639	0.1%	453	0.2%	55.7%	547	0.2%	57.2%	1,000	0.2%	56.5%
Net income attributable to the shareholders of the parent	3,052	1.2%	2,581	1.0%	5,633	1.1%	5,137	2.0%	68.3%	3,463	1.3%	34.2%	8,600	1.6%	52.7%
EPS	48.72yen	-	-	-	90.14yen	-	83.01yeb	-	-	-	-	-	138.95yen	-	-
DPS	25.00yen	-	-	-	50.00yen	-	25.00yen	-	-	-	-	-	50.00yen	-	-

2. Consolidated Balance Sheets

(Units: Millions of Yen)

	Mar. 2020		Sep. 2020		Change
	Amount	Ratio	Amount	Ratio	Amount
Total assets	263,247	100.0%	245,329	100.0%	-17,918
Total current assets	236,384	89.8%	218,106	88.9%	-18,278
Cash and deposits	14,715	5.6%	16,094	6.6%	1,379
Trade notes and accounts receivable	106,614	40.5%	96,672	39.4%	-9,942
Inventories	93,296	35.4%	89,472	36.5%	-3,824
Other current assets	22,090	8.4%	16,308	6.6%	-5,782
Allowance for doubtful accounts	-331	-0.1%	-442	-0.2%	-111
Total fixed assets	26,863	10.2%	27,223	11.1%	360
Property, equipment, at cost	7,501	2.8%	7,370	3.0%	-131
Intangible fixed assets	2,332	0.9%	2,718	1.1%	386
Investments and other assets	17,029	6.5%	17,134	7.0%	105
Total liabilities	127,695	48.5%	106,187	43.3%	-21,508
Total current liabilities	116,987	44.4%	99,551	40.6%	-17,436
Notes and accounts payable	24,916	9.5%	23,033	9.4%	-1,883
Short-term borrowings	49,223	18.7%	32,597	13.3%	-16,626
Accrued bonus	3,035	1.2%	3,741	1.5%	706
Other current liabilities	39,812	15.1%	40,178	16.4%	366
Long-term liabilities	10,707	4.1%	6,635	2.7%	-4,072
Long-term debt	4,000	1.5%	-	-	-4,000
Liability for retirement benefits	5,418	2.1%	5,530	2.3%	112
Other	1,289	0.5%	1,105	0.5%	-184
Net assets	135,551	51.5%	139,142	56.7%	3,591
Stockholders' Equity	129,518	49.2%	133,223	54.3%	3,705
Paid-in capital	14,040	5.3%	14,040	5.7%	0
Additional paid-in capital surplus	47,550	18.1%	47,099	19.2%	-451
Consolidated retained earnings	70,079	26.6%	73,669	30.0%	3,590
Treasury stock	-2,152	-0.8%	-1,585	-0.6%	567
Other comprehensive income	2,580	1.0%	2,437	1.0%	-143
Unrealized holding gains on other securities	26	0.0%	350	0.1%	324
Gain on deferred hedge	-29	0.0%	-6	0.0%	23
Foreign currency translation adjustments	2,684	1.0%	2,092	0.9%	-592
Accumulated adjustment for retirement benefits	-100	0.0%	-	-	100
Non-controlling interests	3,452	1.3%	3,482	1.4%	30

3. Sales and Gross Profit by Product (Consolidated)

A. Sales

(Units: Millions of Yen, %)

	FY2019 1st Half		FY2020										
			1Q				2Q				1st Half		
	Amount	Ratio	Amount	Ratio	Y/Y Change	vs. latest	Amount	Ratio	Y/Y Change	vs. latest	Amount	Ratio	Y/Y Change
	254,421	100.0%	125,147	100.0%	2.6%	-8.0%	132,016	100.0%	-0.4%	5.5%	257,163	100.0%	1.1%
Semiconductors	210,278	82.6%	98,931	79.1%	-1.2%	-8.1%	106,883	81.0%	-2.9%	8.0%	205,814	80.0%	-2.1%
Electronic devices	11,987	4.7%	7,261	5.8%	32.0%	-6.7%	6,105	4.6%	-5.9%	-15.9%	13,366	5.2%	11.5%
Other	3,275	1.3%	2,354	1.9%	58.1%	-34.1%	1,750	1.3%	-2.0%	-25.7%	4,104	1.6%	25.3%
Network-related products	28,880	11.4%	16,599	13.3%	12.3%	-2.6%	17,279	13.1%	22.6%	4.1%	33,878	13.2%	17.3%

B. Gross Profit

(Units: Millions of Yen, %)

	FY2019 1st Half		FY2020					
			1Q		2Q		1st Half	
	Amount	GP rate	Amount	GP rate	Amount	GP rate	Amount	GP rate
	29,476	11.6%	14,679	11.7%	14,794	11.2%	29,473	11.5%
Semiconductors	19,553	9.3%	8,832	8.9%	8,748	8.2%	17,580	8.5%
Electronic devices	1,364	11.4%	986	13.6%	862	14.1%	1,848	13.8%
Other	552	16.9%	409	17.4%	333	19.0%	742	18.1%
Network-related products	8,006	27.7%	4,449	26.8%	4,852	28.1%	9,301	27.5%

FY2019 (Reference)

A. Sales

(Units: Millions of Yen, %)

	1Q		2Q		3Q		4Q		Full-term	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
	121,926	100.0%	132,495	100.0%	130,725	100.0%	136,046	100.0%	521,193	100.0%
Semiconductors	100,150	82.1%	110,128	83.1%	107,367	82.1%	107,652	79.1%	425,297	81.6%
Electronic devices	5,500	4.5%	6,487	4.9%	5,736	4.4%	7,782	5.7%	25,506	4.9%
Other	1,489	1.2%	1,786	1.3%	2,322	1.8%	3,570	2.6%	9,168	1.8%
Network-related products	14,786	12.1%	14,094	10.6%	15,299	11.7%	17,040	12.5%	61,220	11.7%

B. Gross Profit

(Units: Millions of Yen, %)

	1Q		2Q		3Q		4Q		Full-term	
	Amount	GP rate	Amount	GP rate	Amount	GP rate	Amount	GP rate	Amount	GP rate
	14,386	11.8%	15,090	11.4%	14,534	11.1%	15,799	11.6%	59,891	11.5%
Semiconductors	9,652	9.6%	9,901	9.0%	9,084	8.5%	9,452	8.8%	38,171	9.0%
Electronic devices	630	11.5%	734	11.3%	1,014	17.7%	1,082	13.9%	3,461	13.6%
Other	223	15.0%	329	18.4%	364	15.7%	576	16.1%	1,493	16.3%
Network-related products	3,881	26.2%	4,125	29.3%	4,070	26.6%	4,687	27.5%	16,765	27.4%

4. Sales by Product (Consolidated)

(Units: Millions of Yen, %)

	FY2019 1st Half		FY2020										
	Amount	Ratio	1Q				2Q				1st Half		
			Amount	Ratio	Y/Y Change	vs. latest results	Amount	Ratio	Y/Y Change	vs. latest results	Amount	Ratio	Y/Y Change
Semiconductors	210,278	82.6%	98,931	79.1%	-1.2%	-8.1%	106,883	81.0%	-2.9%	8.0%	205,814	80.0%	-2.1%
PLD	25,036	9.8%	13,657	10.9%	9.7%	-8.0%	11,485	8.7%	-8.7%	-15.9%	25,142	9.8%	0.4%
ASIC	5,476	2.2%	3,478	2.8%	24.9%	12.6%	5,065	3.8%	88.2%	45.6%	8,543	3.3%	56.0%
ASSP	37,601	14.8%	16,061	12.8%	-11.9%	-6.7%	18,080	13.7%	-6.7%	12.6%	34,141	13.3%	-9.2%
Analog IC	57,765	22.7%	24,920	19.9%	-13.0%	-9.0%	29,883	22.6%	2.6%	19.9%	54,803	21.3%	-5.1%
Memories	41,610	16.4%	20,711	16.5%	26.2%	-12.1%	19,630	14.9%	-22.1%	-5.2%	40,341	15.7%	-3.0%
Other	42,787	16.8%	20,102	16.1%	-7.0%	-6.8%	22,739	17.2%	7.4%	13.1%	42,841	16.7%	0.1%
Electronic devices	11,987	4.7%	7,261	5.8%	32.0%	-6.7%	6,105	4.6%	-5.9%	-15.9%	13,366	5.2%	11.5%
Other	3,275	1.3%	2,354	1.9%	58.1%	-34.1%	1,750	1.3%	-2.0%	-25.7%	4,104	1.6%	25.3%
Network-related products	28,880	11.4%	16,599	13.3%	12.3%	-2.6%	17,279	13.1%	22.6%	4.1%	33,878	13.2%	17.3%
Hardware	9,696	3.8%	4,250	3.4%	-19.1%	-8.5%	4,797	3.6%	8.0%	12.9%	9,047	3.5%	-6.7%
Software	8,356	3.3%	6,377	5.1%	68.6%	1.6%	6,990	5.3%	52.9%	9.6%	13,367	5.2%	60.0%
Services	10,827	4.3%	5,970	4.8%	3.9%	-2.4%	5,492	4.2%	8.1%	-8.0%	11,462	4.5%	5.9%
Total	254,421	100.0%	125,147	100.0%	2.6%	-8.0%	132,016	100.0%	-0.4%	5.5%	257,163	100.0%	1.1%

FY2019 (Reference)

(Units: Millions of Yen, %)

	1Q		2Q		3Q		4Q		Full-term	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Semiconductors	100,150	82.1%	110,128	83.1%	107,367	82.1%	107,652	79.1%	425,297	81.6%
PLD	12,453	10.2%	12,583	9.5%	12,318	9.4%	14,840	10.9%	52,195	10.0%
ASIC	2,785	2.3%	2,691	2.0%	3,144	2.4%	3,090	2.3%	11,712	2.2%
ASSP	18,221	14.9%	19,380	14.6%	19,262	14.7%	17,213	12.7%	74,076	14.2%
Analog IC	28,652	23.5%	29,113	22.0%	28,906	22.1%	27,374	20.1%	114,045	21.9%
Memories	16,415	13.5%	25,195	19.0%	21,235	16.2%	23,572	17.3%	86,418	16.6%
Other	21,621	17.7%	21,166	16.0%	22,499	17.2%	21,561	15.8%	86,849	16.7%
Electronic devices	5,500	4.5%	6,487	4.9%	5,736	4.4%	7,782	5.7%	25,506	4.9%
Other	1,489	1.2%	1,786	1.3%	2,322	1.8%	3,570	2.6%	9,168	1.8%
Network-related products	14,786	12.1%	14,094	10.6%	15,299	11.7%	17,040	12.5%	61,220	11.7%
Hardware	5,254	4.3%	4,442	3.4%	4,406	3.4%	4,646	3.4%	18,749	3.6%
Software	3,783	3.1%	4,573	3.5%	5,191	4.0%	6,276	4.6%	19,824	3.8%
Services	5,748	4.7%	5,079	3.8%	5,701	4.4%	6,117	4.5%	22,646	4.3%
Total	121,926	100.0%	132,495	100.0%	130,725	100.0%	136,046	100.0%	521,193	100.0%

5. Net Sales by Segment (Consolidated)

(Units: Millions of Yen, %)

Segment	FY2019 1st Half			FY2020													
				1Q					2Q					1st Half			
	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Y/Y Change	vs. latest results	Amount	Ratio1	Ratio2	Y/Y Change	vs. latest results	Amount	Ratio1	Ratio2	Y/Y Change
IC, electronic devices and others	225,540	100.0%	88.6%	108,550	100.0%	86.7%	1.3%	-8.8%	114,730	100.0%	86.9%	-3.1%	5.7%	223,280	100.0%	86.8%	-1.0%
Telecom	43,190	19.1%	17.0%	24,960	23.0%	19.9%	48.7%	-3.9%	25,970	22.6%	19.7%	-1.7%	4.0%	50,930	22.8%	19.8%	17.9%
Telecom Terminals	11,090	4.9%	4.4%	5,050	4.7%	4.0%	5.9%	-8.2%	4,890	4.3%	3.7%	-22.6%	-3.2%	9,940	4.5%	3.9%	-10.4%
Telecom Infrastructure	32,100	14.2%	12.6%	19,910	18.3%	15.9%	65.8%	-2.7%	21,080	18.4%	16.0%	4.9%	5.9%	40,990	18.4%	15.9%	27.7%
OA, Peripherals	11,660	5.2%	4.6%	5,550	5.1%	4.4%	-3.1%	6.7%	5,000	4.4%	3.8%	-15.7%	-9.9%	10,550	4.7%	4.1%	-9.5%
Computers	30,940	13.7%	12.2%	15,140	13.9%	12.1%	2.3%	-7.7%	13,260	11.6%	10.0%	-17.8%	-12.4%	28,400	12.7%	11.0%	-8.2%
Consumer Products	21,670	9.6%	8.5%	8,700	8.0%	7.0%	-18.5%	3.9%	12,370	10.8%	9.4%	12.6%	42.2%	21,070	9.4%	8.2%	-2.8%
Automobile	40,880	18.1%	16.1%	15,030	13.8%	12.0%	-25.4%	-26.7%	18,690	16.3%	14.2%	-9.9%	24.4%	33,720	15.1%	13.1%	-17.5%
Industrial Equipment	77,200	34.2%	30.3%	39,170	36.1%	31.3%	0.4%	-8.0%	39,440	34.4%	29.9%	3.3%	0.7%	78,610	35.2%	30.6%	1.8%
Network Business	28,880	-	11.4%	16,600	-	13.3%	12.2%	-2.6%	17,280	-	13.1%	22.6%	4.1%	33,880	-	13.2%	17.3%
Total	254,420	-	100.0%	125,150	-	100.0%	2.6%	-8.0%	132,010	-	100.0%	-0.4%	5.5%	257,160	-	100.0%	1.1%

FY2019 (Reference)

(Units: Millions of Yen, %)

Segment	1Q			2Q			3Q			4Q			Full-term		
	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2
IC, electronic devices and others	107,140	100.0%	87.9%	118,400	100.0%	89.4%	115,430	100.0%	88.3%	119,000	100.0%	87.5%	459,970	100.0%	88.3%
Telecom	16,780	15.7%	13.8%	26,410	22.3%	19.9%	25,050	21.7%	19.2%	25,960	21.8%	19.1%	94,200	20.5%	18.1%
Telecom Terminals	4,770	4.5%	3.9%	6,320	5.3%	4.8%	6,360	5.5%	4.9%	5,500	4.6%	4.0%	22,950	5.0%	4.4%
Telecom Infrastructure	12,010	11.2%	9.8%	20,090	17.0%	15.2%	18,690	16.2%	14.3%	20,460	17.2%	15.0%	71,250	15.5%	13.7%
OA, Peripherals	5,730	5.3%	4.7%	5,930	5.0%	4.5%	6,140	5.3%	4.7%	5,200	4.4%	3.8%	23,000	5.0%	4.4%
Computers	14,800	13.8%	12.1%	16,140	13.6%	12.2%	14,100	12.2%	10.8%	16,400	13.8%	12.1%	61,440	13.4%	11.8%
Consumer Products	10,680	10.0%	8.8%	10,990	9.3%	8.3%	9,520	8.2%	7.3%	8,370	7.0%	6.2%	39,560	8.6%	7.6%
Automobile	20,140	18.8%	16.5%	20,740	17.5%	15.7%	21,660	18.8%	16.6%	20,500	17.2%	15.1%	83,040	18.1%	15.9%
Industrial Equipment	39,010	36.4%	32.0%	38,190	32.3%	28.8%	38,960	33.8%	29.8%	42,570	35.8%	31.3%	158,730	34.5%	30.5%
Network Business	14,790	-	12.1%	14,090	-	10.6%	15,300	-	11.7%	17,040	-	12.5%	61,220	-	11.7%
Total	121,930	-	100.0%	132,490	-	100.0%	130,730	-	100.0%	136,040	-	100.0%	521,190	-	100.0%